

Daniel Banks

District 71

Position applied for: Club Growth Director.

Education.

DTM achieved June 2020. Visionary Communication Pathway L2.

Speaker to trainer course participated in and led.

Toastmasters offices held and terms of service.

2016-2017 VPE Leicester Leaders Club.:

2017-2018 President Leicester Leaders

2018-2019 : Area 06 Director:

2018-2019 IPP Leicester Leaders

2019 -2020 Division E Director: Treasurer Leicester Leaders : VP Membership and secretary Warwick speakers and Leaders.

2020 - 2021 Chair District Training committee: VPE & SAA Leicester Leaders: VPM Warwick speakers and leaders.

2021-2022 Chair District Training committee: Club Coach: VPE Leicester Leaders.

Toastmasters honours and recognition.

2022- District Director's award

2020-21 District Toastmaster of the year.

2019-20 Division E director led Division to President's Distinguished:

2018-19 Area 06 Director achieved select distinguished Area status.

2017-18 President Leicester Leaders - President's Distinguished status

2016-17 VPE helped club achieve President's distinguished.

2016 Triple crown (CC, CL and ALB)

Relevant work experience and how it relates to Toastmasters and your role as a District leader:

In my opinion one of the key skills as a District leader is the ability to work with a very diverse group of people, something for which my teaching career has adequately prepared me, as I had to deal with: parents; Governors; members of local faith communities and local business people. In my last teaching role I was responsible for promoting the work of the school within the local community, this involved liaising with the local press and writing press releases on various school activities. During my time as Chair of Governors I chaired the school's marketing committee whose aim was to raise the profile of the school within the local community.

What experience do you have in strategic planning?

As Head of Humanities at my last school I developed a strategic plan for the subject and, working together with other school leaders, developed a whole school strategic plan. In my role as Chair of Governors I worked with the Head and Governors to develop strategic one year and five year plans for the school. Over the last couple of years I have worked with Toastmaster colleagues to plan the work of my club, Area and Division

What experience do you have in the area of finance?

As Chair of Governors I was a representative on Leicestershire Education Authority's Funding Forum which developed and monitored the authority's budget of £200 million. I was also a member of a sub-committee which examined the funding of nursery education. In my curriculum leadership role I managed a small budget. I have held the role of Club Treasurer for Leicester Leaders Toastmasters.

What experience do you have in developing procedures?

In my Governor role I developed a procedure for governors to monitor the work of the school. As President of Leicester Leaders I produced an overview of officer roles and procedures; for example I developed a "flow chart" of what each officer needs to do when onboarding a new member.

What lessons did you learn from previous leadership positions?

You have to work with people, certainly in Toastmasters you have to get to know what motivates your members then work with them. Delegate because it helps develop your team. Flexibility; always have a back-up plan.

Why do you want to serve as a District leader?

I have thoroughly enjoyed my various roles at Club, Area, Division and District level, and would relish the opportunity to apply the knowledge and experience I have gained to the CGD role. I have seen so many people benefit from being in Toastmasters, I want to ensure that more people hear about how we can help them. Every role I have held in Toastmasters has helped me develop as a speaker and leader and I would like to take the next step and serve at the District Leadership level.

In your opinion, what are the District mission's major objectives and how would you work to achieve them?

For me the major District objectives need to be growing the membership in our clubs and growing more clubs. To grow club membership I would work with club committees, especially VPM's, on sharing best practice on club building. Providing specialist training on how to recruit and 'onboard' new members. To grow clubs I would encourage all Divisions to have an Assistant DD responsible for club growth. In terms of club growth I think we need a separate strategy for community and corporate clubs. Regarding Community clubs I would work with Division leaders to examine areas within their Divisions where there is potential for growth and then work with those communities to build new clubs. Corporate clubs require a different approach, I would work with national organisations such as the Institute of Directors/ chambers of commerce etc to seek out opportunities to promote Toastmasters for example at Trade fairs, regional conferences etc.

Additional Information about yourself.

I grew up in a coal mining village in Derbyshire, spending my twenties in London but finally settling and making my home here in rural Leicestershire. I have three wonderful grown-up children and am a dedicated family man. Since my first trip abroad when I was fifteen I have loved travelling and exploring other cultures, a passion which has recently taken me to Kenya, Canada and Brazil.