

**TOASTMASTERS**  
INTERNATIONAL®

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**District 71**  
**Financial Report Q2**  
**2023/24**  
(Pending Audit)

# Profit & Loss Summary – Q2 23/24

	07/01/2023 Through 12/31/2023		
	Actual	Budget	Variance
<b>District Revenue</b>			
Membership Revenue	47,788.37	43,155.48	4,632.89
Conference Revenue	(138.00)	0.00	(138.00)
District Store Revenue	191.62	1,200.00	(1,008.38)
<b>Total District Revenue</b>	<b>47,841.99</b>	<b>44,355.48</b>	<b>3,486.51</b>
<b>District Expenses</b>			
Conference Expenses	782.58	0.00	782.58
District Store Expenses	1,619.24	1,200.00	419.24
Recognition	1,923.14	4,210.00	(2,286.86)
Club Growth	1,136.41	9,140.00	(8,003.59)
Marketing Outside of Toastmasters Expenses	2,949.37	5,150.00	(2,200.63)
Public Relations Expense	0.00	3,700.00	(3,700.00)
Education & Training Expense	6,003.89	6,508.00	(504.11)
Speech Contest Expenses	60.31	1,000.00	(939.69)
Administration Expenses	4,273.76	3,646.11	627.65
Food and Meals Expense	859.87	910.00	(50.13)
Travel Expense	3,920.52	4,620.00	(699.48)
Lodging Expense	10,422.99	8,150.00	2,272.99
Other Expenses	447.43	0.00	447.43
Allocation Expenses	2,059.67	2,040.00	19.67
<b>Total District Expenses</b>	<b>36,459.18</b>	<b>50,274.11</b>	<b>(13,814.93)</b>
<b>Total Net Income</b>	<b>11,382.81</b>	<b>(5,918.63)</b>	<b>17,301.44</b>

